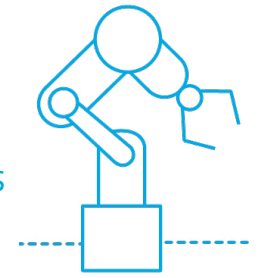


MANUFACTURING SECTOR EXPERTISE

RSM is passionate about working with Australian manufacturing businesses, with a focus on helping businesses and the communities in which they operate to build capability and thrive in a post-pandemic economy.



At RSM, we act as the trusted advisors for a range of manufacturers, from small manufacturing businesses who are looking to commercialise new products or expand into new local and global markets, through to established listed and global manufacturing businesses looking to further enhance and streamline their operations.

Combining our global industry knowledge, deep resources and personalised service, we offer solutions to help manufacturers reduce costs, increase efficiency and maximise profitability.

RSM can help your organisation strategise around the right systems to accelerate growth, gauge the impact of automated technologies on the makeup of your workforce, and find solutions to issues you face around revenue growth, risk management, global operations and more.

The following areas are just some of the areas where RSM assists Australian manufacturers:

Strong accounting systems, processes & records – Accurate accounting is critical for manufacturers. We have deep experience in manufacturing accounting, and advise on system, process and software solutions for all of your manufacturing specific accounting requirements

Transaction Advisory – Through M&A lead advisory, debt advisory, due diligence and technical services such as valuations, tax advisory and financial modelling we assist Manufacturers from growth and funding stages, through to business sale.

Data Analytics – for insights into your manufacturing chain in areas such as business process improvement, customer growth, data management and more

Transfer Pricing – Assistance for manufacturers with international related party sales and supply chains

R&D – Access a potentially refundable tax offset for companies using new technology in their manufacturing processes or developing new or improved products, processes and equipment. R&D can be a critical funding source for innovative manufacturers, particularly those in start up and growth phases.

Software – Offering advice on the right digital ecosystem for a manufacturer, including NetSuite and ERP solutions for manufacturers who need more sophisticated platforms for cost accounting, inventory and other manufacturing accounting requirements. We walk you through your digital journey.

Management Reporting – customised management reporting and dashboarding, tailored to give manufacturing business owners and managers better business oversight and insights

Assistance with a suite of other accounting and tax compliance services – including Tax, Financial Statement Preparation, Audit and Strategic Outsourcing of accounting functions

CASE STUDIES



Performance Sailcraft

ILCA / Laser Dinghy Manufacturing

PSA management engaged the RSM Digital Advisory team when they developed issues with data synchronisation between their inventory management and e-commerce platform. RSM was able to refine the setup of each solution so that when the final integration was turned on, the products matched and syncing worked seamlessly.

[Case study link.](#)



CleanSubSea

CleanSubSea system fully cleans, captures, contains, and filters biofouling matter that has built up on a vessel's hull

The Research & Development (R&D) tax incentive provided a unique opportunity for CleanSubSea to build and test multiple prototypes of their Envirocart™ system over a 6-year period. CleanSubSea team reached out to the RSM team due to the complexities of the R&D tax incentive. The relationship between RSM and CleanSubSea is now in its sixth year and has taken CleanSubSea from development through to commercialisation

[Case study link.](#)



Prinova

Global supplier of ingredients and premix manufacturing solutions for the food, beverage, and nutrition industries.

Prinova Australia was established without a dedicated finance team and without local knowledge and expertise. RSM was engaged to assist the European accounting team with local Australian compliance and payroll matters. Since Prinova's entrance into the APEC market in 2019, RSM has continued to provide advisory and outsourced CFO support for their Australian subsidiary.

[Case study link.](#)

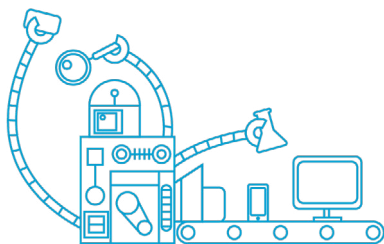


Quality Global Supply (QGS)

Food manufacturing business specialising in honey powder.

QGS was working to develop honey products that can sustain astronauts while travelling in space. QGS challenges were centred on the ability to gain recognition and support. Funding is also key, due to the high expense of ongoing research and development. RSM was able to connect QGS with the right networks and individuals to support their growth and development. The RSM R&D tax team deep industry knowledge was key to assisting QGS with effective R&D tax preparation to achieve the best possible return.

[Case study link.](#)



For further information, please contact our Manufacturing team
<https://www.rsm.global/australia/industry/manufacturing>