Accelerate your S/4HANA journey with LTI's IM&C Industry Starter Pack

Portfolio of
Industry Solutions &
Best Practices for S/4HANA

The Industrial Machinery & Components (IM&C) industry is undergoing a major shift, ensuring that machine intelligence, innovative processes, connected manufacturing and predictive maintenance are driving digital transformation. SAP S/4HANA as a digital core brings in these capabilities for IM&C companies to create an intelligent enterprise. At LTI, we have converted our extensive experience in the IM&C Industry into a Pre-configured S/4HANA set of solutions to jumpstart new projects and initiatives. We have helped global manufacturing majors to deliver breakaway business outcomes and improve their KPIs, leveraging our industry starter pack.

E.g.: Better Working Capital Management, Inventory Days, Revenue Loss due to Stock outs, Compliance & Risk Management, Return on Assets etc.

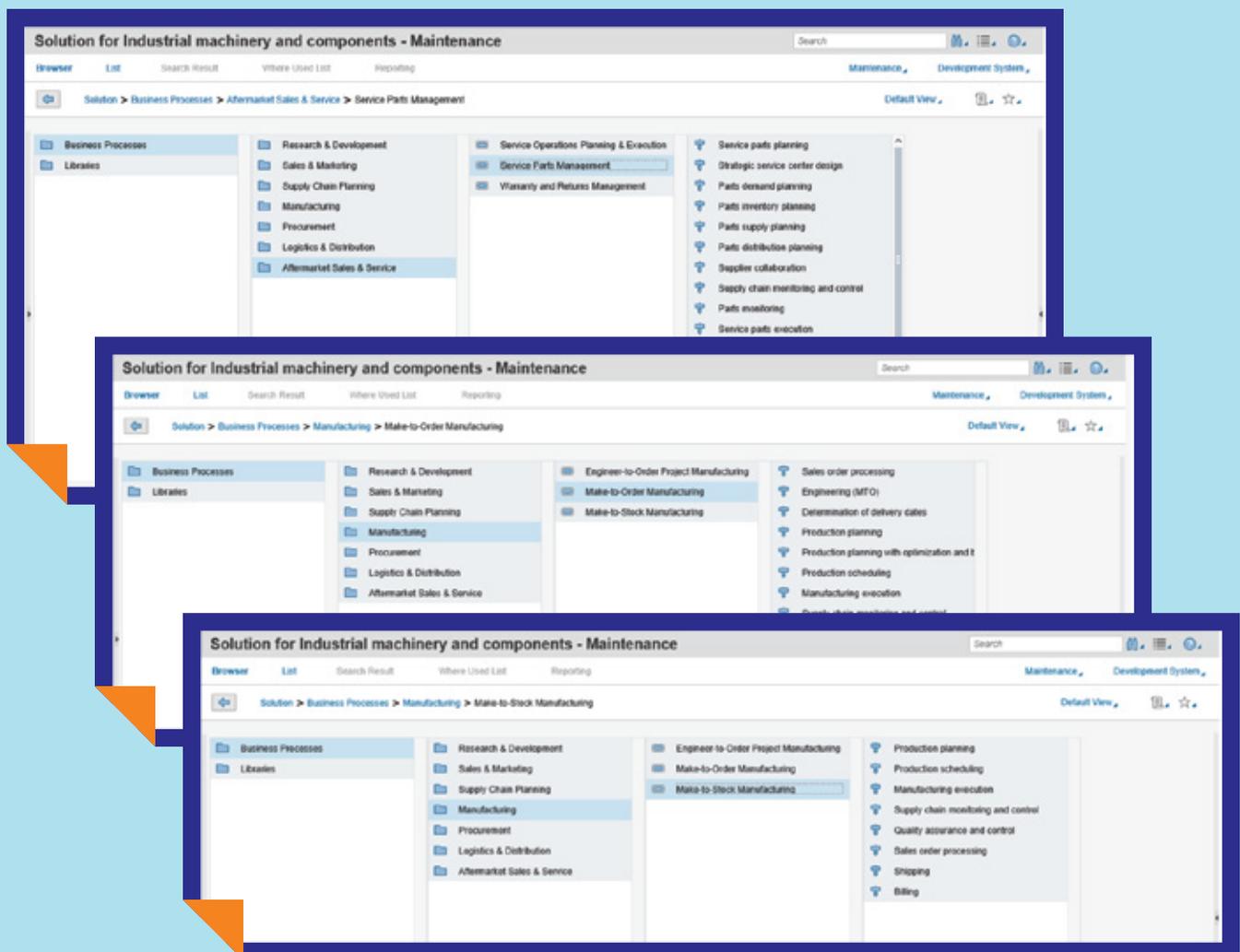| LTI's Experience Across IM&C Industry Value Chain | **+** | IM&C Best Practices optimized for S/4HANA | **+** | LTI's Pre-configured Solutions & Business Outcome Enablers | **=** | IM&C Industry Starter Pack |

LTI's Experience across IM&C Industry Value Chain

LTI comes with a unique heritage of engineering & deep domain expertise to provide us unrivaled real-world experience. LTI has one of the strongest practices in industrial & manufacturing domains like Industrial Manufacturing, Process Industry, Energy, Engineering & Construction, Automotive & Aerospace, etc. We bring in this domain experience, along with wide range of industry-specific solutions, to accelerate your SAP S/4HANA implementations and build intelligent enterprise.

IM&C Best Practices Optimized for S/4HANA

Our Pre-Configured IM&C Starter Pack has **150+ business process maps** delivered through SAP Solution Manager. These ready-to-use kits include 30+ Manufacturing, 10+ Supply chain, 10+ Procurement, 30+ Sales & Marketing, 10 + R&D and 40+ After-Market services process maps.

Below is an illustration of maintenance process.

Preconfigured Solutions

We have a stack of
20+ IM&C Industry Solutions
to address very specific industry needs. Some key illustrations are depicted below

Warranty Management Solution

Key Feature: Seamless experience to global customers through efficient warranty and service management

Value Delivered: 10% reduction in warranty cost for Aerospace equipment manufacturer

Multilevel ATP (M-ATP)

Key Feature: Be able to quickly know component availability and missing product availability and let the customer know at the time of quote/order

Value Delivered: 15% improvement in demand fulfillment & 20% Reduction in warehouse picking costs for Auto & Industrial components manufacturing major

Blockchain-based Supply Chain

Key Feature: Enhancing the value of your Supply Chain with blockchain-based solution

Value Delivered: Reduction in Warehouse cuts during pick due to accurate confirmation situation across orders

Serialization & Traceability

Key Feature: Effective after-sales warranty claim management and maintenance cost reduction

Value Delivered: Reduction of revenue leakage and warranty claim by 12% for US-based manufacturing major

Configure-to-Order

Key Feature: Provide quick turnaround to the Customer and manage lead times. Report on customer and project- level profitability, inventory, POS, costing models, etc.

Value Delivered: Reduction in estimation time by 25% for Indian manufacturing conglomerate

InOVET – Inventory Optimization Solution

Key Feature: Global visibility to demand and supply where inventory can be easily moved as global demand changes

Value Delivered: Reduction in non-performing inventory by 23% for global CPG Major

In Summary

LTI's IM&C starter pack helps you transform your business, manage event-driven activities better, automate repetitive tasks, monetize data-driven capabilities, and apply core competencies in new ways. We ensure that the IM&C business operations and the entire value chain, function with a fully digitized core.

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